



## Frequently Asked Questions

**1. Q: What is Architectural Systems, Inc.?**

A: Architectural Systems, Inc. (ASI) is a leading international distributor of architectural and sustainable materials. ASI offers distinctive brand-name collections that are a primary source for design industry professionals. The company's products are confidently specified by the foremost architecture and design firms and installed globally in major retail, entertainment, hospitality, corporate, healthcare, education and institutional projects. Architectural Systems' project-driven staff consults with clients in detail, researching, recommending and sourcing the right materials for aesthetics and performance.

**2. Q: What types of materials does ASI distribute?**

A: ASI's collection of interior finishes is streamlined in five separate categories: *ASI Wood Panels, ASI Flooring, ASI Decorative, ASI Specialty Products and ASI Display & Furniture*. ASI products cover the full range of interior finishes: materials for walls, flooring, and ceilings; applications include feature walls, bar fronts, doors, partitions, fixtures and furniture.

**3. Q: How often does ASI add new products to its collection?**

A: Sourcing new products is an ongoing process. Collections are added and introduced throughout the year. Architectural Systems' monthly email newsletter, available on [www.archsystems.com](http://www.archsystems.com), features 'WHAT'S NEXT®' in materials.

**4. Q: What are some major commercial projects featuring ASI products?**

A: Barneys flagships, national retail locations; Mohegan Sun Casino, Uncasville, CT; Crystal Cruise Lines; Kate Spade, national retail locations; Saks Fifth Avenue, national retail locations; Univision, Washington, D.C.; Brooklyn Children's Museum, Brooklyn, NY; Macy's, national retail locations; Silver Rain Spa, Ritz Carlton, Grand Cayman; UN Trump Plaza, New York, NY; Swan and Dolphin Hotel, Orlando, FL; Dos Caminos, New York, NY; Memorial Sloan-Kettering Cancer Center, New York, NY

**5. Q: Does ASI create custom products for projects?**

A: Architectural Systems welcomes the opportunity to partner with clients to create custom products that meet their specific design criteria. ASI capabilities include specialized sourcing, custom finishing, fabrication, and value engineering.

**6. Q: What additional services does Architectural Systems provide?**

A: In sourcing materials from around the world, ASI visits and qualifies the factories they partner with, ensuring that they will support an architectural sampling program and that production needs will be met. With the continued development of key strategic alliances, ASI is now also able to offer the following construction/installation/fabrication services to further assist clients in executing all phases of the construction process:

- Custom architectural millwork
- Fabrication and design development of store fixtures, display, and freestanding elements
- Custom graphic imaging consultation
- Material consultants and experts to provide full technical support

**7. Q: Where can I view ASI products and information?**

A: Visit Architectural Systems, Inc.'s 5,000-sq.-ft showroom in New York City's Chelsea Design Center for an up close look at ASI materials installed in their actual applications. Additional information, including product highlights and up-to-the-minute news, can be found online at [www.archsystems.com](http://www.archsystems.com).